

MemberWEB (Reference		Sell Rate Partners (Agoda/Priceline)		EXPEDIA COLLECT		EXPEDIA HOTEL COLLECT		HOTWIRE		BOOKING.COM (Americas Only)		15% Net Partners (Many)
Pays By		Virtual Credit Card (VCC) - Unique Payment Card (UPC)		Virtual Credit Card (VCC)		Guest pays the property directly		Virtual Credit Card (VCC)		Guest pays the property directly		Virtual Credit Card (VCC)
Commission	s	Non-commissionable		Non-Commissionable		Commissions paid via BestCheque		Non-Commissionable		Commissions paid via Connect (Extranet)		Non-Commissionable
		Priceline - 16%, 15.5% (12/2017), 15% (6/2019)										
Margin	1	Agoda - 15% except for: Japan (12%) China/Hong Kong/Macau/South Korea/Australia/New Zealand (14%)		15%		15%	1	0%		Standard - 15%, Preferred - 18%		15%
		China/Hong Kong/Macau/South Korea/Australia/New Zealand (14%) Thailand/Malaysia/Indonesia/Phillipines (16%)					l					
					10% -	00172420 15% - 00171010 16% - 00171020 17% - 00171030						
	1					00171040 19% - 00171050 20% - 00171060 21% - 00171070	1					
IATA		Agoda - 96637800 Priceline - 07723203		Expedia Standard - 00171220		00171080 23% - 00171090 24% - 00171100 25% - 00171110		Expedia Standard - 00171220		N/A		Ctrip - 08311741
		Priceline - 07723203			26% -	00171120 27% - 00171130 28% - 00171140 29% - 00171150						
						30% - 00171160						
Corporate II	)	N/A		N/A		N/A		N/A		01591830		Ctrip - 01605480, Getaroom - 01642160 HotelTonight - 01576500
									_			Hotellonight - 01576500
				Expedia Collect - MTPEX0054G		Expedia Hotel Collect - MTPEX0154G						
				Expedia Affiliate Network Collect - MTPEX0054X		Expedia Affiliate Network Hotel Collect - MTPEX0154X						
				Hotels.com Collect - MTPEX0053G		Hotels.com Hotel Collect - MTPEX0153G						
				Travelocity Collect - MTPEX0052G Orbitz Collect - MTPEX00A2G		Travelocity Hotel Collect - MTPEX0152G Orbitz Hotel Collect - MTPEX01A2G						
				Wotif Collect - MTPEXODA2G		Wotif Hotel Collect - MTPEX01A2G						
	1	Agoda - AGDA1		CheapTickets Collect - MTPEX00A5G		CheapTickets Hotel Collect - MTPEX01A5G	1	Hotwire Collect MTPEX00A4G				
SSOB		Priceline - PLCN1		ebookers Collect - MTPEX00A6G		MrJet Hotel Collect - MTPEX01A7G	1	Hotwire Hotel Collect MTPEX01A4G		N/A		N/A
				MrJet Collect - MTPEX00A7G		ebookers Hotel Collect - MTPEX01A6G	1					
				Lastminute.au Collect - MTPEX00A8G		Lastminute.au Hotel Collect - MTPEX01A8G	I		1		1	
	1			American Express Travel Collect - MTPEX00A9G		American Express Travel Hotel Collect - MTPEX01A9G	I		1		1	
				Amex The Hotel Collection Collect - MTPEX02A9G mex Fine Hotels & Resorts Collect - MTPEX04A9G		Amex The Hotel Collection Hotel Collect - MTPEX03A9G  Amex Fine Hotels & Resorts Hotel Collect - MTPEX05A9G	1					
			_ ^	Egencia Collect - MTPEXOAAG		Egencia Hotel Collect - MTPEX01A1G						
Connection		DerbySoft		DerbySoft	ļ	DerbySoft		DerbySoft		DerhySoft	Chul- D-	erbySoft, Getaroom - DerbySoft Go, HotelTonight - Dhisco
BWI-NA IN		R SERIES SELL RATE DESCRIPTION	EC SERIES	EXPEDIA COLLECT DESCRIPTION	EX SERIES	HOTEL COLLECT DESCRIPTION	CEDIEC	HOTWIRE DESCRIPTION	BK SERIES	BOOKING.COM DESCRIPTION	15 SERIES	NET RATE PARTNER DESCRIPTION
	RACK	SR1 SELL RATE FOR RACK	EC JERIES	EXPEDIA COLLECT FOR RACK	EX1	HOTEL COLLECT FOR RACK	3ERIE3	HOTWIRE DESCRIPTION	BK 3EKIE3	BOOKING COM FLEXIBLE RATE	15 JERIES	OTA NET RATE FOR RACK
	aries	SR2 SELL RATE FOR INTERNET SPECIAL	EC2	EXPEDIA COLLECT FOR RACK  EXPEDIA COLLECT FOR INTERNET SPECIAL	EX1	HOTEL COLLECT FOR RACK  HOTEL COLLECT FOR INTERNET SPECIAL	1		BK2	BOOKING COM PLEXIBLE RATE  BOOKING COM INTERNET ONLY	15A	OTA NET RATE FOR RACK  OTA NET RATE FOR INTERNET SPECIAL
	aries	SR3 SELL RATE FOR WEB SPECIAL	EC3	EXPEDIA COLLECT FOR INTERNET SPECIAL  EXPEDIA COLLECT FOR WEB SPECIAL	EX3	HOTEL COLLECT FOR INTERNET SPECIAL  HOTEL COLLECT FOR WEB SPECIAL	<b> </b>	1	BK3	BOOKING COM INTERNET ONLY BOOKING COM BEST VALUE	15B	OTA NET RATE FOR INTERNET SPECIAL  OTA NET RATE FOR WEB SPECIAL
VV 3 V	u11E3	SR4 NOT CREATED OR IN USE (SR4)	EC3	NOT IN USE	EX4	NOT IN USE	<del>                                     </del>	1	BK3	NOT IN USE	130	OTA NET RATE FOR WED SPECIAL
9Q V	aries		EC5				1	+			15C	OTA NET DATE FOR ANULTI NUCUT DROMO
	aries aries	SR5 SELL RATE FOR MULTI NIGHT PROMO SR6 SELL RATE FOR 24HR SALE	EC5	EXPEDIA COLLECT MULTI NIGHT PROMO  EXPEDIA COLLECT FOR 24 HR SALE	EX5 EX6	HOTEL COLLECT FOR MULTI NIGHT PROMO  HOTEL COLLECT FOR 24 HR SALE	<del> </del>	+	BK5 BK6	BOOKING COM MULTI NIGHT BOOKING COM 24 HR SALE	150	OTA NET RATE FOR MULTI NIGHT PROMO
	aries	SR7 SELL RATE FOR 48HR SALE	EC7	EXPEDIA COLLECT FOR 24 HR SALE  EXPEDIA COLLECT FOR 48HR SALE	EX7	HOTEL COLLECT FOR 24 HR SALE  HOTEL COLLECT FOR 48 HR SALE	1	+	BK7	BOOKING COM 24 HR SALE BOOKING COM 48 HR SALE	15E	OTA NET RATE FOR LAST MINUTE SALE
	aries aries	SR8 SELL RATE FOR 48HR SALE  SR8 SELL RATE FOR LAST MINUTE SALE	EC7	EXPEDIA COLLECT FOR 48HR SALE  EXPEDIA COLLECT FOR LAST MINUTE SALE	EX7	HOTEL COLLECT FOR 48 HR SALE  HOTEL COLLECT FOR LAST MINUTE SALE	-	+	BK7 BK8		190	OTA NET RATE FOR LAST MINUTE SALE
						HOTEL COLLECT FOR LAST MINUTE SALE  HOTEL COLLECT FOR ADVANCE PURCHASE	-		BK9	BOOKING COM FOR LAST MINUTE SALE BOOKING COM ADVANCE	15D	OTA NET DATE FOR ADVANCE DURGUAGE
	'aries 'aries		EC9 ECA	EXPEDIA COLLECT FOR ADVANCE PURCHASE	EXA		-	+	BKA		150	OTA NET RATE FOR ADVANCE PURCHASE
			ECA	EXPEDIA COLLECT FOR RACK WITH BREAKFAST	EXA	HOTEL COLLECT FOR RACK WITH BREAKFAST	<b>!</b>	1	BKA	BOOKING COM FOR RACK WITH BREAKFAST		<u> </u>
	aries			EXPEDIA COLLECT FOR RACK DNR AND BRKFST	FXR	HOTEL COLLECT FOR RACK WITH DNR AND BRKFST	-	+		BOOKING COM FOR RACK DNR AND BRKFST	-	<u> </u>
	aries	SRC SELL RATE FOR ADV PRCH WITH BRKFST	ECC	EXPEDIA COLLECT FOR ADV PRCH WITH BRKFST	-	-			BKC	BOOKING COM FOR ADV PRCH WITH BRKFST	-	-
	aries	SRD SELL RATE FOR ADV PRCH DNR AND BRKFST	ECD	EXPEDIA COLLECT FOR ADV PRCH DNR AND BRKFST	EXD	HOTEL COLLECT FOR ADV PRCH DNR AND BRKFST	<b>!</b>	1	BKD	BOOKING COM FOR ADV DNR AND BRKFST	-	+
	aries	SRE SELL RATE FOR MULTI NIGHT PROMO	ECE	EXPEDIA COLLECT FOR MULTI NIGHT PROMO	EXE	HOTEL COLLECT FOR MULTI NIGHT PROMO	<del>                                     </del>	+	BKE	BOOKING COM MULTI NIGHT	-	<del> </del>
	aries	SRF SELL RATE FOR MULTI NIGHT PROMO	ECF	EXPEDIA COLLECT MULTI NIGHT PROMO	EXF	HOTEL COLLECT MULTI NIGHT PROMO	<del>                                     </del>	+	BKF	BOOKING COM MULTI NIGHT PROMO	-	<del> </del> -
	aries	SRG SELL RATE FOR ADVANCE PURCHASE	ECG	EXPEDIA COLLECT FOR ADVANCE PURCHASE	EXG	HOTEL COLLECT FOR ADVANCE PURCHASE		1	BKG	BOOKING COM ADVANCE	-	-
	aries	SRH SELL RATE FOR ADVANCE PURCHASE	ECH	EXPEDIA COLLECT FOR ADVANCE PURCHASE	EXH	HOTEL COLLECT FOR ADVANCE PURCHASE			BKH	BOOKING COM FOR ADVANCE PURCHASE	-	<u> -</u>
	aries	SRJ SELL RATE FOR RACK BRKFST LUNCH DNR	ECJ	EXPEDIA COLLECT FOR RACK BRKFST LUNCH DINNER	-	-	ļ	-	BKJ	BOOKING RACK BRKFST LUNCH DINNER	-	<u> </u> -
	aries	SRK SELL RATE FOR ADV PRCH BRKFST LUNCH DNR	ECK	EXPEDIA COLLECT FOR ADV PRCH BRKFST LUNCH DINNER	-	-			BKK	BOOKING ADV PRCH BRKFST LUNCH DIN	-	1-
- V	aries	SRL SELL RATE FOR SLEEP N FLY	ECL	EXPEDIA COLLECT FOR SLEEP N FLY	EXL	HOTEL COLLECT FOR SLEEP N FLY	ļ	-	BKL	BOOKING COM FOR SLEEP N FLY	-	<u> </u> -
-	-	SRM SELL RATE FOR MOBILE ONLY	ECM	EXPEDIA COLLECT FOR MOBILE ONLY	EXM	HOTEL COLLECT FOR MOBILE ONLY	ļ	1	BKM	BOOKING COM MOBILE RATE		-
-	-	-	-	-	-	-			BKN	BOOKING COM GENIUS SALE	-	-
			ļ						ВКР	BOOKING COM VALUE ADD PACKAGE		
-	-	SRQ NOT CREATED OR IN USE (SRQ)	ECQ	NOT CREATED OR IN USE (ECQ)	EXQ	NOT CREATED OR IN USE (EXQ)			BKQ	BOOKING COM DAILY DEAL	-	-
	1	-	ECR	EXPEDIA COLLECT FOR EGENCIA	EXR	NOT IN USE			-	-	-	-
-	-			EXPEDIA COLLECT FOR EXPEDIA PRIVATE SALE	EPS	HOTEL COLLECT FOR EXPEDIA PRIVATE SALE			BKS	BOOKING COM FOR PRIVATE SALE	-	-
-	-	SRS SELL RATE FOR PRIVATE SALE	EMS					OPAQUE - PACKAGE			DIC	OPAQUE - PACKAGE
- PKG	-	SRS SELL RATE FOR PRIVATE SALE PKG OPAQUE - PACKAGE	EMS PKG	OPAQUE - PACKAGE			PKG				PKG	OFAQUE - FACKAGE
	-			OPAQUE - PACKAGE OPAQUE TIER - FLEXIBLE RATE			PKG PL	OPAQUE TIER - FLEXIBLE RATE			PRG	OFAQUE - FACKAGE
PKG	- - -	PKG OPAQUE - PACKAGE	PKG								PKG	OFFICE - FACINGE
PKG PL	- - - -	PKG OPAQUE - PACKAGE PL OPAQUE TIER - FLEXIBLE RATE	PKG				PL	OPAQUE TIER - FLEXIBLE RATE			PKG	UPAQUE - PALNAGE
PKG PL PLZ		PKG OPAQUE - PACKAGE PL OPAQUE TIER - FLEXIBLE RATE PLZ OPAQUE - NAME YOUR OWN PRICE (NYOP)	PKG PL	OPAQUE TIER - FLEXIBLE RATE	RP	HOTEL COLLECT FOR AARP	PL ECZ	OPAQUE TIER - FLEXIBLE RATE OPAQUE TIER 2			PKG	OPPLICE *PALANCE
PKG PL PLZ	- - - - -	PKG OPAQUE - PACKAGE PL OPAQUE TIER - FLEXIBLE RATE PLZ OPAQUE - NAME YOUR OWN PRICE (NYOP)	PKG PL	OPAQUE TIER - FLEXIBLE RATE	RP	HOTEL COLLECT FOR AARP	PL ECZ	OPAQUE TIER - FLEXIBLE RATE OPAQUE TIER 2				OTA GEO RESTRICTED RATE

Each Best Western \* branded hotel is independently owned and operated.

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